

# HYPERTENSION CLINICAL TRIAL EXPERIENCE



## From the Principal Investigator

Thank you for your interest in The Center for Pharmaceutical Research.

Over the past 24 years, our site has conducted over 475 clinical trials in all areas of multispecialty research.

As principal investigator my top priority is providing safe, ethical, cutting-edge medical treatments for our volunteers and clean, quality data for our sponsors. I am extremely interested in your upcoming hypertension clinical trial and am confident of our ability to exceed your expectations.

Please take time to review the enclosed packet describing our facility and our experience.

John E. Ervin, M.D.,  
F.A.C.P., F.A.C.R

## CONTACT INFORMATION

The Center for  
Pharmaceutical Research  
1010 Carondelet Drive  
Suite 426  
Kansas City, MO 64114

Phone: 816-943-0770  
Fax: 816-942-3195

[newstudy@cprkc.com](mailto:newstudy@cprkc.com)

[www.cprkc.com](http://www.cprkc.com)

## Previous Hypertension Studies

The Center for Pharmaceutical Research has conducted **13 hypertension studies** with outstanding success, including **4 studies requiring ambulatory blood pressure monitoring**. The following chart highlights our hypertension research experience and reflects CPR's practiced expertise in locating and enrolling qualified subjects.

	Condition	Length of Enrollment	Sponsor's Enrollment Goal	Number of Subjects Screened	Number Actually Enrolled	% of Enrollment Goal
<b>Study 1</b>	High Risk Hypertension	13 months	12	15	11	92%
<b>Study 2</b>	High Risk Hypertension	13 months	12	21	17	142%
<b>Study 3</b>	Hypertension/ Obesity/Diabetes	14 months	8	25	13	163%
<b>Study 4</b>	Hypertension	3 months	5	24	23	460%
<b>Study 5</b>	Mild to Moderate Hypertension	Not Available	12	78	24	200%
<b>Study 6</b>	Mild to Moderate Hypertension	Not Available	6	6	6	100%

## Enrollment Strategies

Dr. Ervin accepts only studies for which he is confident enrollment goals will be met or exceeded. PharmAsyst, our subsidiary specializing in clinical research volunteer recruitment, has found the following recruitment strategies to be effective in previous hypertension clinical trials:

- Radio advertisements
- Newspaper advertisements
- Email blasts
- Letter to private practice database of >20,000 patients
- Letter to independent research database of >17,000 subjects
- Sub-Investigator patient populations
- Television advertisements
- Community fliers and newsletters
- Patient referrals

Over 9,838 of  
our subjects have  
hypertension

## Comments From our Customers

*"You and your staff did an excellent job with the study. Enrollment was rapid but I was pleased with the efforts and quality of work for your site. You can be sure that I will continue to call upon you for study placement."*

*-Pharmacia & Upjohn monitor*

*"This site continues to exceed the expectations of the monitoring and sponsor requirements. Issues are resolved quickly, CRF's are completed accurately and recruitment has been one of the best in the study. (Your coordinator) continues to be a pleasure to work with."*

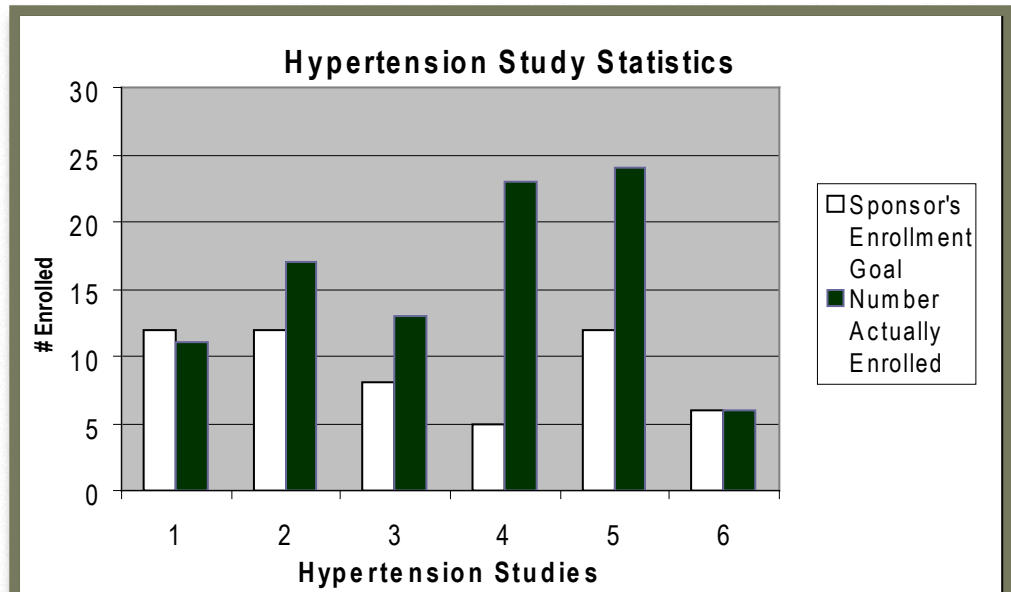
*-Astra Zeneca monitor*

*"When your site enrolled so many patients so quickly I was nervous. But, I was pleased to find very few queries and clean, consistently recorded data. I thought I would be monitoring at your site for days, but I was finished in only one day! I am so pleased with your site and the great job (your coordinator) and Sandra have done on enrolling patients and presenting clean data. Great job!"*

*-Merck monitor*

## Hypertension Study Enrollment

The Center for Pharmaceutical Research consistently over-enrolls on most studies we conduct. The following chart displays actual enrollment vs. enrollment goal for previous hypertension clinical trials.



## Our Staff and Expertise

Our office is located on the St. Joseph Medical Center campus, a 300-bed medical center, in Kansas City, MO. Our experienced staff includes the following qualified individuals:

- Two board-certified cardiologist sub-investigators and three family practice groups
- Four coordinators with cardiology/telemetry backgrounds, with over 21-years combined, hypertension experience.

In addition, our site is fully equipped and well-suited for hypertension clinical trials. Specialized equipment includes:

- Welch-Allen ECG machine (calibrated annually)
- Mercury sphygmomanometers and electric sphygmomanometers (calibrated annually)
- On-site crash cart
- 500 feet from emergency room and full-service medical center

